**Unit 12 – Social Psychology**

This part of the course focuses on how individuals relate to one another in social situations. Social psychologists study social attitudes, social influence, and other social phenomena.

AP students in psychology should be able to do the following:

* Apply attribution theory to explain motives (e.g., fundamental attribution error, self-serving bias).
* Describe the structure and function of different kinds of group behavior (e.g., deindividuation, group polarization)
* Explain how individuals respond to expectations of others, including groupthink, conformity, and obedience to authority.
* Discuss attitudes and how they change (e.g., central route to persuasion).
* Predict the impact of the presence of others on individual behavior (e.g., bystander effect, social facilitation).
* Describe processes that contribute to differential treatment of group members (e.g., in-group/out-group dynamics, ethnocentrism, prejudice).
* Articulate the impact of social and cultural categories (e.g., gender, race, ethnicity) on self-concept and relations with others.
* Anticipate the impact of behavior on a self-fulfilling prophecy.
* Describe the variables that contribute to altruism, aggression, and attraction.
* Discuss attitude formation and change, including persuasion strategies and cognitive dissonance.
* Identify important figures in social psychology (e.g., Solomon Asch, Leon Festinger, Stanley Milgram, Philip Zimbardo)

Chapter from your book:

* Chapter 15

Assignments:

* 16.1 wkst – April 6th, 2016
* 16.2 wkst – April 8th, 2016
* Spotting Psychology: Video – April 8th, 2016
* 16.3 wkst – April 11th, 2016
* Obey At Any Cost Reading & Questions – April 12th, 2016
* Unit 12 Test – April 18th, 2016
  + Cornell Notes & Vocab due
* Studying for AP Psychology Test!!!

|  | **April 2016** | | | | |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Sun** | **Mon** | **Tue** | **Wed** | **Thu** | **Fri** | **Sat** |
|  |  |  |  |  | 1  Easter Vacation 🡪 | 2 |
| 3 | 4  Unit 12 – Social Psychology | 5  -Notes: Prejudice | 6  -Video: A Class Divided  -16.1 wkst due | 7  -Notes: Asch | 8  -Video: 8 o’clock at the Oasis  -16.2 wkst due | 9 |
| 10 | 11  -Notes: Compliance  -16.3 wkst due | 12  -Pass Out AP Review Folder  - Obey At Any Cost Reading & Questions Due | 13  Senior Servant Auction  - Bystander Effect, Zimbardo Prison Study | 14 | 15  **½ Day – 7th Grade Visit** | 16 |
| 17 | 18  Unit 12 Test  -Cornell Notes Due  -Vocabulary Due | 19  Review for AP Exam | 20  Review for AP Exam  AP Practice Exam | 21  Review for AP Exam  Senior Trip 🡪 | 22  Review for AP Exam  Senior Trip 🡪 | 23 |
| 24 | 25  Review for AP Exam  Senior Trip 🡪 | 26  Review for AP Exam  Senior Trip 🡪 | 27  Review for AP Exam  AP Practice Exam | 28  Review for AP Exam | 29  ½ Day | 30 |

Vocabulary:

1. Cognitive dissonance
2. Fundamental attribution error
3. Stereotype
4. Attitude
5. Diffusion of responsibility
6. Social psychology
7. Conformity
8. Prejudice
9. Discrimination-social behavior
10. Group think
11. Group roles
12. Social phobia
13. Aggression
14. Self-serving bias
15. Attribution
16. Deindividuation
17. Obedience
18. Gender roles
19. Group polarization
20. Social facilitation
21. Social loafing
22. Facial feedback hypothesis
23. Compliance
24. Altruism
25. Self-fulfilling prophecy
26. Ethnocentrism
27. Overjustification
28. Cross cultural studies
29. Social inhibition
30. Social norms
31. Frustration aggression hypothesis
32. Mere exposure effect
33. Central route to persuasion
34. Peripheral route to persuasion